



AEE Solar, Inc.

PO Box 339, Redway, CA 95560
tel: 707-923-2277 • fax: 707-923-3009

Authorized Customer Application

Dear Potential Customer:

Thank you for inquiring about buying from AEE Solar. Before we can commit to welcoming you into our network, we need to know more about your company. Please fill out this Authorized Customer Application for our evaluation. When we have reviewed your application, we will let you know if you have been approved and, if so, will then send you our current wholesale price list. All sales must be prepaid with your company check, VISA, AMEX, Discovery or MasterCard. After being accepted as an authorized AEE customer, you may apply for a credit account. Applicable sales taxes will be charged on all orders until a valid resale certificate is on file. Charges for sales taxes will not be refunded on any orders placed prior to receipt of your certificate.

General Information

Company _____ Principal or buyer _____
Mailing address _____ City _____ State _____ Zip _____
Shipping address _____ City _____ State _____ Zip _____
Telephone (_____) _____ Fax (_____) _____
Email _____ URL _____

How did you learn about AEE Solar? _____

Please identify any specific trade show, publication, website, search engine, or dealer from which you learned about our company: _____

Business Information

Description of business:

Retail dealer Wholesale distributor Specialty dealer (specify type) _____
 Installer (specify types) _____ # of systems installed _____
 Government (specify) _____ Industrial user (specify industry) _____
 OEM (specify) _____ Other (specify) _____

Type of ownership: Sole Proprietorship Partnership Corporation Other

Are you NABCEP certified? Yes No

Resale license # _____ State issued _____

Contractor license # _____ Type of license _____

Years in present business _____ Years at present location _____

What territories do you operate in?

- Home county only 2-4 counties More than 4 counties 2-3 states of the US More than 3 states in US International

Do you have a website? Yes No Do you have an online store? Yes No

How many owners does your company have? _____

Name(s) of owner(s), partners if partnership, or major stockholders if incorporated:

Name	Title	Address	Phone	% Ownership
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____
3.	_____	_____	_____	_____

Sales/Financial Information

Annual sales previous 2 years: \$ _____ \$ _____ Estimated sales this year: \$ _____

Pre-tax profits previous 2 years: \$ _____ \$ _____ Est. pre-tax profits this year: \$ _____

Do you purchase from other solar distributors? No Yes Please specify: _____

Do you purchase from equipment manufacturers? No Yes Please specify: _____

Average monthly volume you expect to purchase from AEE Solar \$ _____

How will you finance your purchases from AEE Solar? _____

What equipment and components are you interested in purchasing from AEE Solar?

- Modules – grid-tie Inverters Racks & mounting Cables Disconnects Breakers
 Modules – off-grid Power panels Charge controllers Batteries Fans/lights More

Bank Information

Name of bank _____

Address _____

Telephone _____ Account number _____

References

List three companies with whom you currently do sizeable business:

Company Name	Address	Phone	Fax	Contact
1.	_____	_____	_____	_____
2.	_____	_____	_____	_____
3.	_____	_____	_____	_____

What is your Dun & Bradstreet number? _____

Shipping Needs



Residential Drop ship Lift gates Rush shipping

How do you intend to use/sell our products?

How will you target customers?

System designer/engineer: Name _____ Email address _____

Please list all PV training that your system designer has completed:

Please list your system designer's experience and education:

Do you have an AEE Solar rep? Not yet Yes: _____

Do you want to participate in our dealer referral program? No Yes

If yes, please include a brief description of your business to be sent to prospective customers as part of our dealer referral process: _____

Have you read our Terms and Conditions? Yes No

Do you accept these Terms and Conditions? Yes No

Signature _____ Date _____

Please mail or fax this application to: Carol Cunningham, AEE Solar, PO Box 339, Redway, CA 95560 • fax: 707-923-3009